



# ZUSAMMENARBEIT

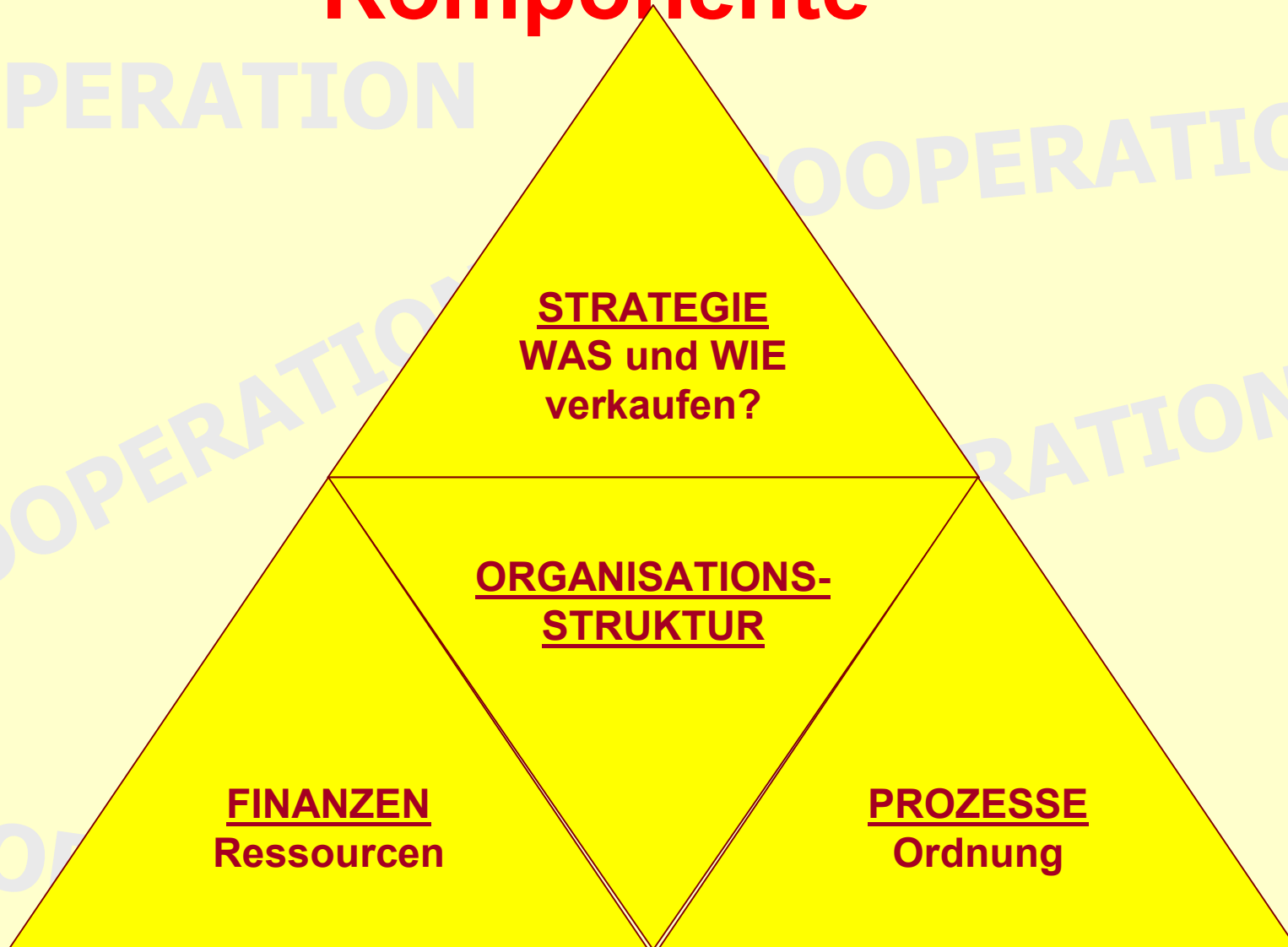


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# **Fast alle Betriebe haben ähnliche Fragen:**

- **Was und Wie verkaufen?**
- **Wie erstellen Strategie?**
- **Wo finden Ressourcen?**
- **Wie können wir in unsere Organisation Ordnung machen?**

# Analyse. Komponente

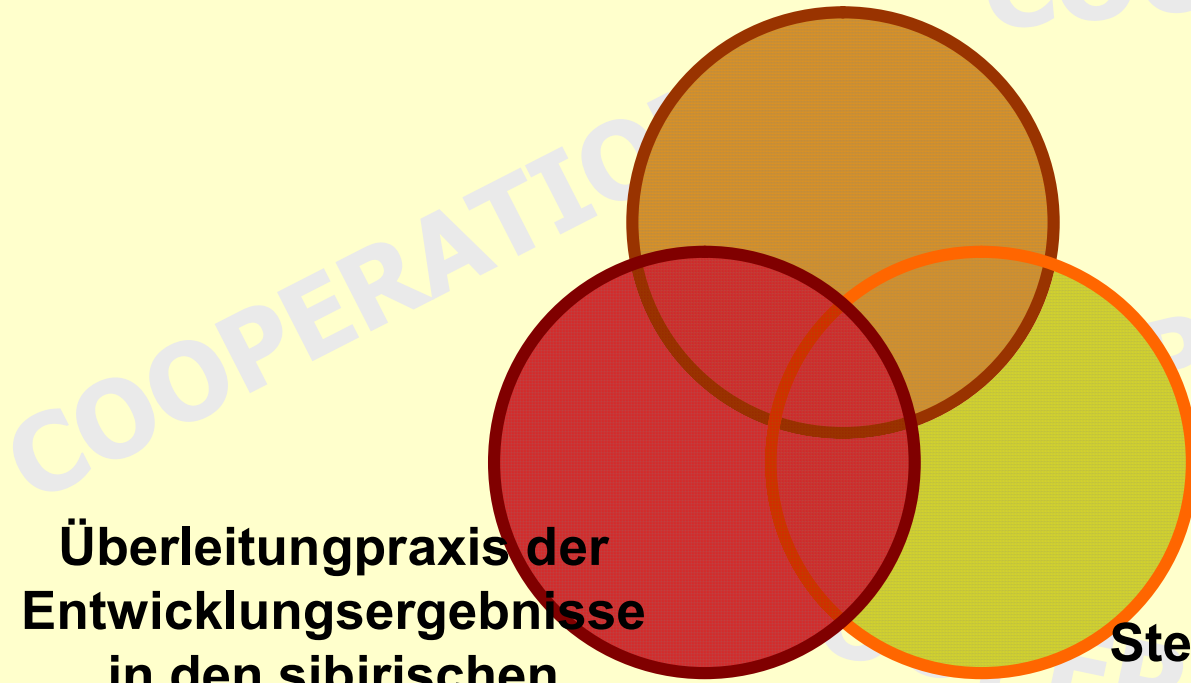


# Kursusbestandteile

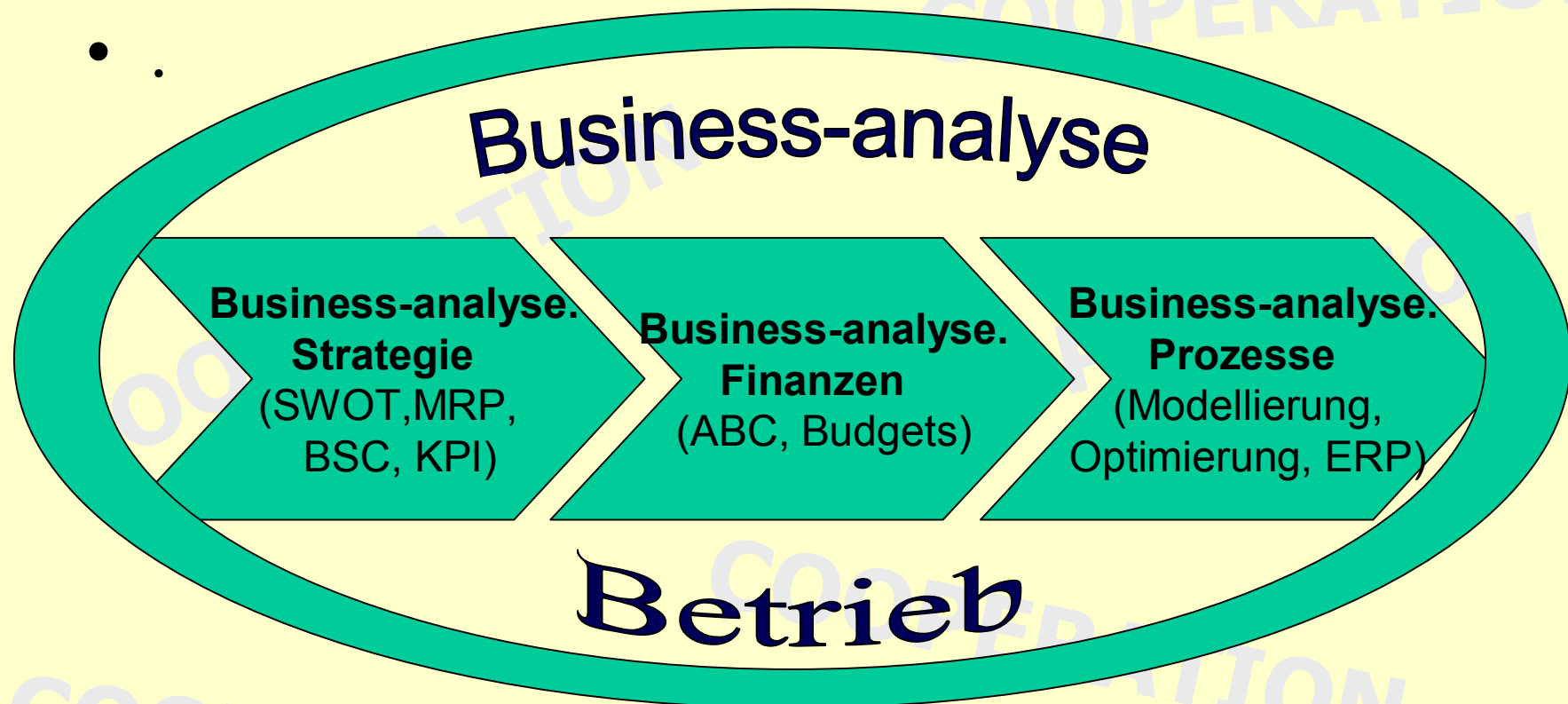
Systemthoerie und  
Entscheidungstheorie

Überleitungpraxis der  
Entwicklungsergebnisse  
in den sibirischen  
Grossbetriebe

Steuerungstheorie



# Kursusmodifikation





NQA-Academic  
from information to transaction

# **BUSINESS ANALYZE**

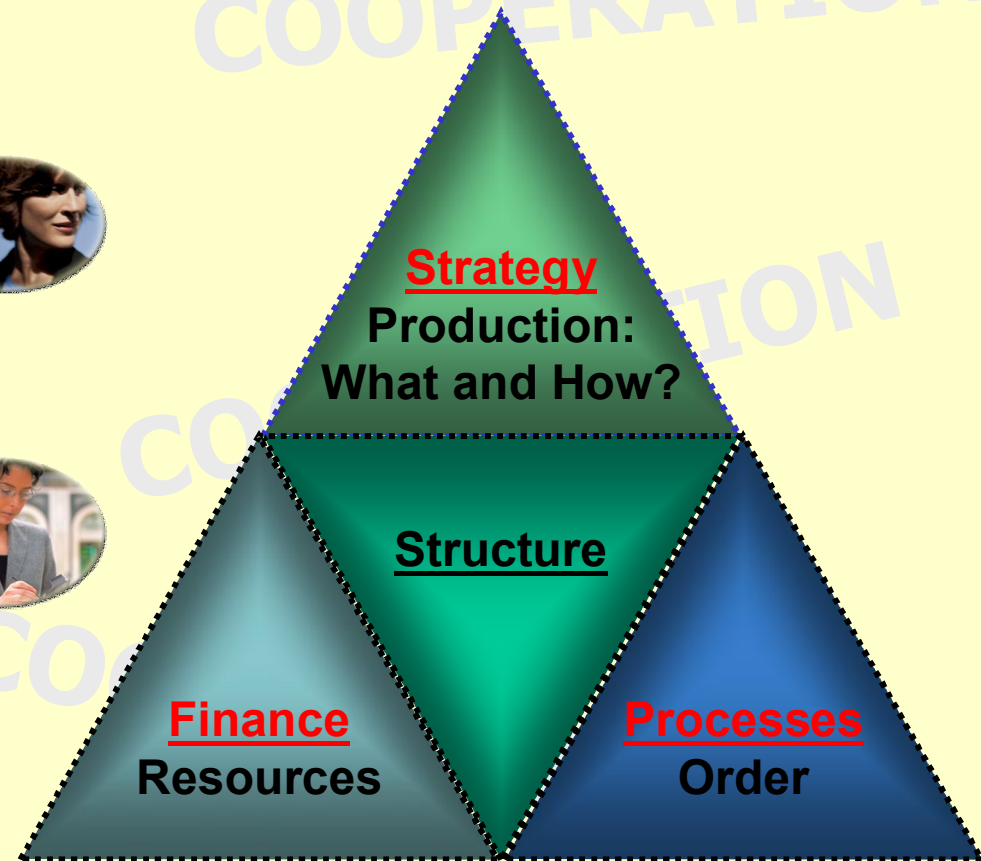
*Welcome to Future*

# Analyze ...

Vagrant or guide ?



- Where to go?
- Which way?
- What's the purpose?
- Who goes?
- How?



# Analyze

## COOPERATION

- Where to go? →
- Which way? →
- What's the purpose? →
- Who goes? →
- How? →



For the ship which does not know where it floats,  
there can not be a fair wind

## COOPERATION



# Analyze

- Where to go? →
- Which way? →
- What's the purpose? →
- Who goes? →
- How? →

Modelling...

Analysis...

Optimization...

ERP, EDMS, BI

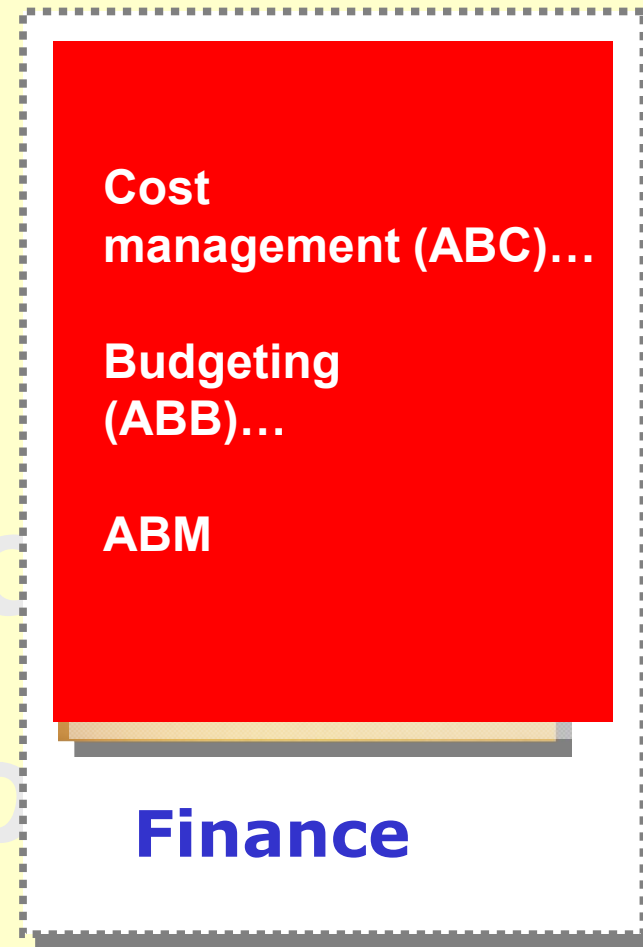
**Processes**

**...not products, but processes of their production are guarantees of a long term success of a company.**

# Analyze

COOPERATION

- Where to go? →
- Which way? →
- What's the purpose? →
- Who goes? →
- How? →



...working just for work, or for gaining benefits?

COOPERATION

# Current question

- How to DEVELOP company STRATEGY?
- How to IMPROVE a management system?
- How to ESTIMATE a company OVERALL PERFORMANCE?
- How to ORDER company activity?
- How optimum to PLAN and DISTRIBUTE resources?
- How to MANAGE the information?

It is easy to ask, ...

# Opinion

**It's easy to say...**

Every employee in your organization can do his job better, if he reach the decision and act on the real information, but not like he did last year.

**... but it is difficult to make!!!**



***Welcome to Future***