#### **Exam Questions**

### **Section I: Understanding Financial Statements**

- **1.** What is a financial statement? Name the 4 basic types of financial statements of the company.
- **2.** What is balance sheet? What is the overall structure of the balance sheet?
- **3.** What is the structure of current and fixed assets?
- **4.** What is liabilities? What is their structure?
- **5.** What is equity? What are its elements?
- **6.** What is the difference between income statement and balance sheet?
- **7.** What kinds of profit does income statement show?
- **8.** Cash flow statement: purpose and structure?
- **9.** What is the difference between investing and financing activities in the cash flow statement of a company?
- **10.** Who are the users of financial statements and what is their interest?

# **Section II: Analyzing Financial Performance**

- **11.** How would you explain what a financial ratio is?
- 12. What is the benefit of using financial ratios in financial management?
- 13. What does Return on Equity Ratio show?
- **14.** How do you understand Liquidity of a company?
- **15.** What is included in current assets?
- **16.** What is included in current liabilities?
- **17.** What does defensive interval show?
- **18.** What does Operating Cycle show?
- **19.** What does Capital Turnover show?
- **20.** How do you understand Leverage?

# **Section III: Financial Planning and Forecasting**

**21.** What is Financial Planning? In what form are the results of financial planning usually presented?

- **22.** What are Budgeted Financial Statements based on?
- **23.** What is Strategic Planning and what is it comprised of?
- **24.** What methods of Sales forecast do you know?
- 25. What detail budgets are prepared for Budgeted Financial Statements?
- **26.** What is the procedure of calculating Net Income in the Budgeting Income Statement?
- 27. What is EFR? What does it show?
- **28.** What are the two main components of Master Budget?
- **29.** What is included in the Operating Plan?
- **30.** What is included in Financial Plan?

### **Section IV: Capital Budgeting Analysis**

- **31.** What are Capital Expenditures? Why is it important to analyze them?
- **32.** What are the Three Stages of Capital Budgeting Analysis?
- **33.** What is the relationship between stages of CBA level of uncertainty
- **34.** What is a Decision Tree and what is its purpose in the Decision Analysis?
- **35.** What is the purpose of Option Pricing in the CBA?
- **36.** How would you explain what Discounted Cash Flows mean?
- **37.** What is Net Present Value (NPV)? How is it calculated?
- **38.** What is Internal Rate of Return (IRR)? What does it show? How is it calculated?
- **39.** What is Discounted Payback Period (DPP)? What does it show? How is it calculated?
- **40.** How can we manage uncertainty and risk in CBA?

### **Section V: Cash Flow Management**

- **41.** Explain cash cycles.
- **42.** How can you calculate a cash flow cycle?
- **43.** What is cash flow planning? What is included in this activity?
- **44.** What are the types of short-term financing?
- **45.** What are collections practices in managing cash?

- **46.** What are disbursement practices in managing cash?
- **47.** What are the warning signs in managing cash?

### **Section VI: Managing Capital**

- **48.** What is cost of capital? What does it represent?
- **49.** How does taxation influence the cost of capital?
- **50.** What is the overall objective in managing capital within the organization?
- **51.** What are the advantages and disadvantages of stock financing and debt financing?
- **52.** How does inflation, investment demand, business and financial risks influence the cost of capital?
- **53.** What is capital structure?
- **54.** What is financial leverage?
- **55.** What is risk return tradeoff?
- **56.** What is operating leverage?
- **57.** What are the 2 approaches to managing capital?
- **58.** What signaling effect?
- **59.** What is "pecking order" of financing?
- **60.** What kinds of costs are considered in cost of capital?
- **61.** What is WACC? How is it calculated?
- **62.** What is refinancing risk?
- **63.** What are floatation costs?
- **64.** What the concept of marginal cost of capital is about?
- **65.** What is the difference between primary and secondary markets for financing?
- **66.** What is underwriting and spread in underwriting?
- 67. What is IPO?
- **68.** What is private placement?